Monday, 23 December, 2013 03:44 Clerk, U.S. District Court, ILCD

# UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF ILLINOIS URBANA DIVISION

PLEA A	GREEMENT	CLERK OF THE COURT	
Defendant.	)	DEC 2 0 2013	***
(UKRAINE) LTD.,	) 15 U.S.(	Practices Act. C. § 78dd-3)	
ALFRED C. TOEPFER INTERNATIONAL	) Bribery Corrupt	Provisions of the Foreign Practices Act	
v.	) (Conspin	: 18 U.S.C. § 371 racy to Violate the Anti-	
UNITED STATES OF AMERICA,  Plaintiff,	) CRIMIN	NAL NO. <u>13</u> -20062	

The United States of America, by and through the Fraud Section of the Criminal Division's of the United States Department of Justice and the United States Attorney's Office for the Central District of Illinois, (collectively the "Department of Justice" or the "Department"), and the defendant, Alfred C. Toepfer International (Ukraine) Ltd. (the "Defendant"), by and through its undersigned attorneys, and through its authorized representative, pursuant to authority granted by Defendant's Supervisory Board, hereby submit and enter into this plea agreement (the "Agreement"), pursuant to Rule 11(c)(1)(C) of the Federal Rules of Criminal Procedure. The terms and conditions of this Agreement are as follows:

## The Defendant's Agreement

Pursuant to Fed. R. Crim. P. 11(c)(1)(C), the Defendant agrees to waive its right 1. to grand jury indictment and its right to challenge venue in the District Court for the Central District of Illinois, and to plead guilty to a one count Information charging the Defendant with one count of conspiracy to commit offenses against the United States in violation of Title 18, United States Code, Section 371, that is, to violate the anti-bribery provisions of the Foreign Corrupt Practices Act of 1977 ("FCPA"), as amended, Title 15, United States Code, Section

- 78dd-3. The Defendant further agrees to persist in that plea through sentencing and, as set forth below, to cooperate fully with the Department in its investigation into all matters related to the conduct charged in the Information.
- 2. The Defendant understands and agrees that this Agreement is between the Department and the Defendant and does not bind any other division or section of the Department of Justice or any other federal, state, or local prosecuting, administrative, or regulatory authority. Nevertheless, the Department will bring this Agreement and the cooperation of the Defendant, its direct or indirect affiliates, subsidiaries, and parent corporation, to the attention of other prosecuting authorities or other agencies, if requested by the Defendant.
- 3. The Defendant agrees that this Agreement will be executed by an authorized corporate representative. The Defendant further agrees that a resolution duly adopted by Defendant's Supervisory Board in the form attached to this Agreement as Exhibit 1, or in similar form, represents that the signatures on this Agreement by Defendant and its counsel are authorized by Defendant's Supervisory Board, on behalf of the Defendant.
- 4. The Defendant agrees that it has the full legal right, power, and authority to enter into and perform all of its obligations under this Agreement.
- 5. The Defendant agrees to abide by all terms and obligations of this Agreement as described herein, including, but not limited to, the following:
  - a. to plead guilty as set forth in this Agreement;
  - b. to abide by all sentencing stipulations contained in this Agreement;
- c. to appear, through its duly appointed representatives, as ordered for all court appearances, and obey any other ongoing court order in this matter, consistent with all applicable U.S. and foreign laws, procedures, and regulations;

- d. to commit no further federal or state crimes;
- e. to be truthful at all times with the Court:
- f. to pay the applicable fine and special assessment; and
- g. to work with Archer Daniels Midland Company ("ADM") in fulfilling ADM's obligations described in the Corporate Compliance Program, attached as Attachment B to the non-prosecution agreement with ADM.
- 6. Except as may otherwise be agreed by the parties hereto in connection with a particular transaction, the Defendant agrees that in the event the Defendant sells, merges, or transfers all or substantially all of its business operations as they exist as of the date of this Agreement, whether such sale(s) is/are structured as a stock or asset sale, merger, or transfer, the Defendant shall include in any contract for sale, merger, or transfer a provision fully binding the purchaser(s) or any successor(s) in interest thereto to the obligations described in this Agreement.
- 7. The Defendant agrees to continue to cooperate fully with the Department, the Federal Bureau of Investigation (the "FBI"), and the U.S. Securities and Exchange Commission (the "SEC") in investigations into all matters related to the conduct charged in the Information, in a manner consistent with all applicable U.S. and foreign laws, procedures, and regulations, including foreign labor, data protection, and privacy laws. At the request of the Department, the Defendant shall also cooperate fully with foreign law enforcement authorities and agencies and the Multilateral Development Banks ("MDBs"). The Defendant shall, to the extent consistent with the foregoing, truthfully disclose to the Department all factual information not protected by a valid claim of attorney-client privilege or work product with respect to the activities of the Defendant and its affiliates, its present and former directors, officers, employees, agents,

consultants, contractors, and subcontractors, concerning all matters relating to corrupt payments and/or violations of the internal controls or books and records provisions about which the Defendant has any knowledge and about which the Department, the FBI, the SEC, or, at the request of the Department, any foreign law enforcement authorities and agencies and MDBs, shall inquire. This obligation of truthful disclosure includes the obligation of the Defendant to provide to the Department, upon request, any non-privileged or non-protected document, record, or other tangible evidence relating to such corrupt payments to foreign public officials or to employees of private customers about which the aforementioned authorities and agencies shall inquire of the Defendant, subject to the direction of the Department.

8. The Defendant agrees that any fine or restitution imposed by the Court will be due and payable within ten (10) business days of sentencing, and the Defendant will not attempt to avoid or delay payment. The Defendant further agrees that it will pay or cause to be paid to the Clerk of the Court for the United States District Court for the Central District of Illinois the mandatory special assessment of \$400 within ten (10) business days from the date of sentencing.

# The United States' Agreement

9. In exchange for the guilty plea of the Defendant and the complete fulfillment of all of its obligations under this Agreement, the Department agrees it will not file additional criminal charges against the Defendant or any of its direct or indirect affiliates, subsidiaries, or its parent corporation, ADM, relating to (a) any of the conduct described in the Statement of Facts, or (b) information disclosed by the Defendant or its parent company, ADM, to the Department prior to the date of this Agreement, except as set forth in the non-prosecution agreement with ADM. This paragraph does not provide any protection against prosecution for any corrupt payments, false accounting, or failure to implement internal controls or

circumvention of internal controls, if any, made in the future by the Defendant or by any of its officers, directors, employees, agents or consultants, whether or not disclosed by the Defendant pursuant to the terms of this Agreement. This Agreement does not close or preclude the investigation or prosecution of any natural persons, including any officers, directors, employees, agents, or consultants of the Defendant, who may have been involved in any of the matters set forth in the Information, Statement of Facts, or in any other matters.

## Factual Basis

10. The Defendant is pleading guilty because it is guilty of the charge contained in the Information. The Defendant admits, agrees, and stipulates that the factual allegations set forth in the Information are true and correct, that it is responsible for the acts of its present and former officers and employees described in the Statement of Facts attached as Exhibit 2 and incorporated herein, and that the Statement of Facts accurately reflects the Defendant's criminal conduct.

# Defendant's Waiver of Rights, Including the Right to Appeal

11. Federal Rule of Criminal Procedure 11(f) and Federal Rule of Evidence 410 limit the admissibility of statements made in the course of plea proceedings or plea discussions in both civil and criminal proceedings, if the guilty plea is later withdrawn. The Defendant expressly warrants that it has discussed these rules with its counsel and understands them. Solely to the extent set forth below, the Defendant voluntarily waives and gives up the rights enumerated in Federal Rule of Criminal Procedure 11(f) and Federal Rule of Evidence 410. Specifically, the Defendant understands and agrees that any statements that it makes in the course of its guilty plea or in connection with the Agreement are admissible against it for any purpose in any U.S. federal criminal proceeding if, even though the Department has fulfilled all of its obligations

under this Agreement and the Court has imposed the agreed-upon sentence, the Defendant nevertheless withdraws its guilty plea.

- 12. The Defendant is satisfied that the Defendant's attorney has rendered effective assistance. The Defendant understands that by entering into this agreement, Defendant surrenders certain rights as provided in this agreement. The Defendant understands that the rights of criminal defendants include the following:
  - (a) the right to plead not guilty and to persist in that plea;
  - (b) the right to a jury trial;
- (c) the right to be represented by counsel and if necessary have the court appoint counsel at trial and at every other stage of the proceedings;
- (d) the right at trial to confront and cross-examine adverse witnesses, to be protected from compelled self-incrimination, to testify and present evidence, and to compel the attendance of witnesses; and
- (e) pursuant to Title 18, United States Code, Section 3742, the right to appeal the sentence imposed. Nonetheless, the Defendant knowingly waives the right to appeal the conviction and any sentence within the statutory maximum described below (or the manner in which that sentence was determined) on the grounds set forth in Title 18, United States Code, Section 3742, or on any ground whatsoever, in exchange for the concessions made by the United States in this plea agreement. This agreement does not affect the rights or obligations of the United States as set forth in Title 18, United States Code, Section 3742(b). The Defendant also hereby waives all rights, whether asserted directly or by a representative, to request or receive from any department or agency of the United States any records pertaining to the investigation or prosecution of this case, including without limitation any records that may be sought under the

Freedom of Information Act, Title 5, United States Code, Section 552, or the Privacy Act, Title 5, United States Code, Section 552a. The Defendant waives all defenses based on the statute of limitations and venue with respect to any prosecution related to the conduct described in the accompanying Statement of Facts or Information that is not time-barred on the date that this Agreement is signed in the event that: (a) the conviction is later vacated for any reason; (b) the Defendant violates this Agreement; or (c) the plea is later withdrawn, provided such prosecution is brought within one year of any such vacation of conviction, violation of agreement, or withdrawal of plea plus the remaining time period of the statute of limitations as of the date that this Agreement is signed. The Department is free to take any position on appeal or any other post-judgment matter.

### Penalty

13. The statutory maximum sentence that the Court can impose for a violation of Title 18, United States Code, Section 371, is a fine of \$500,000 or twice the gross pecuniary gain or gross pecuniary loss resulting from the offense, whichever is greatest, Title 18, United States Code, Section 3571(c)(3), (d); five years' probation, Title 18, United States Code, Section 3561(c)(1); and a mandatory special assessment of \$400, Title 18, United States Code, Section 3013(a)(2)(B).

# **Sentencing Recommendation**

14. The parties agree that pursuant to *United States v. Booker*, 543 U.S. 220 (2005), the Court must determine an advisory sentencing guideline range pursuant to the United States Sentencing Guidelines. The Court will then determine a reasonable sentence within the statutory range after considering the advisory sentencing guideline range and the factors listed in Title 18, United States Code, Section 3553(a). The parties' agreement herein to any guideline sentencing

factors constitutes proof of those factors sufficient to satisfy the applicable burden of proof. The Defendant also understands that if the Court accepts this Agreement, the Court is bound by the sentencing provisions in paragraph 16.

- 15. The Department and the Defendant agree that a faithful application of the United States Sentencing Guidelines (U.S.S.G.) to determine the applicable fine range yields the following analysis:
  - a. The 2012 U.S.S.G. are applicable to this matter.

**TOTAL** 

- b. <u>Offense Level</u>. Based upon U.S.S.G. § 2C1.1, the total offense level is 36, calculated as follows:
  - (a)(2) Base Offense Level 12
    (b)(1) Multiple Bribes +2
    (b)(2) Value of benefit received more than \$20,000,000 +22

36

- c. <u>Base Fine</u>. Based upon U.S.S.G. § 8C2.4(a)(1), the base fine is \$45,500,000 (the fine indicated in the Offense Level Fine Table)
- d. <u>Culpability Score</u>. Based upon U.S.S.G. § 8C2.5, the culpability score is 3, calculated as follows:
  - (a) Base Culpability Score 5
  - (b)(3) the organization had 200 or more employees and an individual within substantial authority personnel participated in, condoned, or was willfully ignorant of the offense +3
  - (g)(1) The organization, prior to imminent threat of disclosure or government investigation and within a reasonably prompt time after becoming aware of the offense, reported the offense to appropriate governmental authorities, fully cooperated in the

investigation, and clearly demonstrated recognition and affirmative acceptance of responsibility for its criminal conduct

- 5

TOTAL

3

# Calculation of Fine Range:

Base Fine

\$45,500,000

Multipliers

 $0.60(\min)/1.20 \pmod{}$ 

Fine Range

\$27,300,000 / \$54,600,000

- 16. Pursuant to Rule 11(c)(1)(C) of the Federal Rules of Criminal Procedure, the Department and the Defendant agree that the following represents the appropriate disposition of the case:
  - a. Fine. Pursuant to Fed. R. Crim. P. 11(c)(1)(C), the United States and the Defendant agree that the appropriate disposition of this case is, and agree to recommend jointly, that the Court impose a sentence requiring the Defendant to pay or cause to be paid a criminal fine of \$17,771,613, payable in full on or before the tenth (10th) business day after the date of judgment ("the recommended sentence"). The parties have agreed that a fine of \$17,771,613, which reflects an approximately thirty-percent reduction off the bottom of the fine range as well as a deduction of \$1,338,387 commensurate with the fine imposed by German authorities on Alfred C. Toepfer International G.m.b.H. in connection with the conduct described in Exhibit 2 and the related Information, is the appropriate disposition based on the following factors and those in 18 U.S.C. § 3553(a): (1) the Defendant's timely, voluntary, and thorough disclosure of the conduct; (b) the

extensive, and unsolicited remedial efforts already undertaken and those still to be undertaken.

- b. <u>Mandatory Special Assessment</u>. The Defendant shall pay or cause to be paid to the Clerk of the Court for the United States District Court for the Central District of Illinois within ten (10) business days of the time of sentencing the mandatory special assessment of \$400 per count.
- 17. The parties further agree, with the permission of the Court, to waive the requirement of a Pre-Sentence Investigation Report pursuant to Federal Rule of Criminal Procedure 32(c)(1)(A)(ii), based on a finding by the Court that the record contains information sufficient to enable the Court to meaningfully exercise its sentencing power. The parties agree, however, that in the event the Court orders the preparation of a Pre-Sentence Investigation Report prior to sentencing, such order will not affect the agreement set forth herein.
- 18. The parties further agree to ask the Court's permission to combine the entry of the plea and sentencing into one proceeding, and to conduct the plea and sentencing hearings of the Defendant in one proceeding. The parties agree, however, that in the event the Court orders that the entry of the guilty plea and sentencing hearing occur at separate proceedings, such an order will not affect the agreement set forth herein.
- 19. This Agreement is presented to the Court pursuant to Fed. R. Crim. P. 11(c)(1)(C). The Defendant understands that, if the Court rejects this Agreement, the Court must: (a) inform the parties that the Court rejects the Agreement; (b) advise the Defendant's counsel that the Court is not required to follow the Agreement and afford the Defendant the opportunity to withdraw its plea; and (c) advise the Defendant that if the plea is not withdrawn, the Court may dispose of the case less favorably toward the Defendant than the Agreement

contemplated. The Defendant further understands that if the Court refuses to accept any provision of this Agreement, neither party shall be bound by the provisions of the Agreement.

20. In the event the Court directs the preparation of a Pre-Sentence Investigation Report, the Department will fully inform the preparer of the Pre-Sentence Investigation Report and the Court of the facts and law related to the Defendant's case. If the Court orders a Pre-Sentence Investigation Report or a separate sentencing date, the parties agree to waive the time requirements for disclosure of and objections to the Pre-Sentence Investigation Report under Fed. R. Crim. P. 32(e), so as to accommodate a sentencing hearing prior to the date that would otherwise apply. At the time of the plea hearing, the parties will suggest mutually agreeable and convenient dates for the sentencing hearing with adequate time for (a) any objections to the Pre-Sentence Report, and (b) consideration by the Court of the Pre-Sentence Report and the parties sentencing submissions.

# **Breach of Agreement**

21. The Defendant agrees that if it breaches this Agreement, commits any federal crime subsequent to the date of this Agreement, or has provided or provides deliberately false, incomplete, or misleading information in connection with this Agreement, the Department may characterize such conduct as a breach of this Agreement. The Defendant understands and agrees that the Department shall only be required to prove a breach of this Agreement by a preponderance of the evidence. In the event of such a breach, (a) the Department will be free from its obligations under the Agreement and may take whatever position it believes appropriate as to the sentence; (b) the Defendant will not have the right to withdraw the guilty plea; (c) the Defendant shall be fully subject to criminal prosecution for any other crimes that it has committed or might commit, if any, including perjury and obstruction of justice; and (d) the

Department will be free to use against the Defendant, directly and indirectly, in any criminal or civil proceeding any of the information or materials provided by the Defendant pursuant to this Agreement, as well as the admitted Statement of Facts.

- 22. In the event that the Department believes that the Defendant has breached this Agreement, the Department agrees to provide the Defendant with written notice of such breach. The Defendant shall, within thirty (30) days of receipt of such notice, have the opportunity to respond to the Department in writing to explain the nature and circumstances of such breach, as well as the actions the Defendant has taken to address and remediate the situation. In the event of a breach of this Agreement by the Defendant, if the Department elects to pursue criminal charges, or any civil or administrative action that was not filed as a result of this Agreement, then:
- a. The Defendant agrees that any applicable statute of limitations is tolled between the date of the Defendant's signing of this Agreement and the discovery by the Department of any breach by the Defendant plus one year; and
- b. The Defendant gives up all defenses based on the statute of limitations (as described in Paragraph 12), any claim of pre-indictment delay, or any speedy trial claim with respect to any such prosecution or action, except to the extent that such defenses existed as of the date of the signing of this Agreement.

### **Public Statements by Defendant**

23. The Defendant expressly agrees that it shall not, through present or future attorneys, officers, directors, employees, agents or any other person authorized to speak for the Defendant make any public statement, in litigation or otherwise, contradicting the acceptance of responsibility by the Defendant set forth above or the facts described in the attached Statement of

Facts. Any such contradictory statement shall, subject to cure rights of the Defendant described below, constitute a breach of this Agreement, and the Defendant thereafter shall be subject to prosecution as set forth in Paragraphs 21-22 of this Agreement. The decision whether any public statement by any such person contradicting a fact contained in the Statement of Facts will be imputed to the Defendant for the purpose of determining whether it has breached this Agreement shall be at the sole discretion of the Department. If the Department determines that a public statement by any such person contradicts in whole or in part a statement contained in the Statement of Facts, the Department shall so notify the Defendant, and the Defendant may avoid a breach of this Agreement by publicly repudiating such statement(s) within five (5) business days after notification. The Defendant shall be permitted to raise defenses and to assert affirmative claims in other proceedings relating to the matters set forth in the Statement of Facts provided that such defenses and claims do not contradict, in whole or in part, a statement contained in the Statement of Facts. This Paragraph does not apply to any statement made by any present or former officer, director, employee, or agent of the Defendant in the course of any criminal, regulatory, or civil case initiated against such individual, unless such individual is speaking on behalf of the Defendant.

24. The Defendant agrees that if the Defendant or any of its direct or indirect subsidiaries issues a press release or holds a press conference in connection with this Agreement, the Defendant shall first consult with the Department to determine whether (a) the text of the release or proposed statements at any press conference are true and accurate with respect to matters between the Department and the Defendant; and (b) the Department has no objection to the release or statement. Statements at any press conference concerning this matter shall be consistent with this press release.

# Complete Agreement

25. This document states the full extent of the agreement between the parties. There are no other promises or agreements, express or implied. Any modification of this Agreement shall be valid only if set forth in writing in a supplemental or revised plea agreement signed by all parties.

AGREED:

FOR ALFRED C. TOEPFER INTERNATIONAL (UKRAINE) LTD.:

Date: 12/18/13 s/Irina Prisyazhunyuk
By:

Irina Prisyazhnyuk

General Director – Alfred C.

Toepfer International (Ukraine) Ltd.

s/Robin M. Bergen

Date: 12/19/13 By:

Robin M. Bergen

Cleary Gottlieb Steen & Hamilton LLP

Counsel for Alfred C. Toepfer International (Ukraine) Ltd.

FOR THE DEPARTMENT OF JUSTICE:

JAMES A. LEWIS
United States Attorney for the

Central District of Illinois

JEFFREY H. KNOX Chief, Fraud Section Criminal Division Department of Justice s/Daniel S. Kahn

s/Eugene L. Miller

3/ Lugene E. Willer

By:

Eugene L. Miller

By:

Assistant United States Attorney

Daniel S. Kann

Trial Attorney, Fraud Section

#### **OFFICER'S CERTIFICATE**

I have read this Agreement and carefully reviewed every part of it with outside counsel for Alfred C. Toepfer International (Ukraine) Ltd. (the "Defendant"). I understand the terms of this Agreement and voluntarily agree, on behalf of the Defendant, to each of its terms. Before signing this Agreement, I consulted outside counsel for the Defendant. Counsel fully advised me of the rights of the Defendant, of possible defenses, of the Sentencing Guidelines' provisions, and of the consequences of entering into this Agreement.

I have carefully reviewed the terms of this Agreement with the Supervisory Board of the Defendant. I have advised and caused outside counsel for the Defendant to advise the Supervisory Board fully of the rights of the Defendant, of possible defenses, of the Sentencing Guidelines' provisions, and of the consequences of entering into the Agreement.

No promises or inducements have been made other than those contained in this Agreement. Furthermore, no one has threatened or forced me, or to my knowledge any person authorizing this Agreement on behalf of the Defendant, in any way to enter into this Agreement. I am also satisfied with outside counsel's representation in this matter. I certify that I am the General Director of Alfred C. Toepfer International (Ukraine) Ltd., and that I have been duly authorized by the Defendant to execute this Agreement on behalf of the Defendant.

Date: December 1, 2013

ALFRED C. TOEPFER INTERNATIONAL (UKRAINE) LTD. s/Irina Prisyazhnyuk

By:

Irina Prisyazhnyuk
General Director

Alfred C. Toepfer International (Ukraine) Ltd.

#### CERTIFICATE OF COUNSEL

I am counsel for Alfred C. Toepfer International (Ukraine) Ltd. (the "Defendant") in the matter covered by this Agreement. In connection with such representation, I have examined the relevant documents and have discussed the terms of this Agreement with the Defendant's Supervisory Board. Based on our review of the foregoing materials and discussions, I am of the opinion that the representative of the Defendant has been duly authorized to enter into this Agreement on behalf of the Defendant and that this Agreement has been duly and validly authorized, executed, and delivered on behalf of the Defendant and is a valid and binding obligation of the Defendant. I have carefully reviewed the terms of this Agreement with the Supervisory Board and the General Director of Alfred C. Toepfer International (Ukraine) Ltd. I have fully advised them of the rights of the Defendant, of possible defenses, of the Sentencing Guidelines' provisions and of the consequences of entering into this Agreement. To my knowledge, the decision of the Defendant to enter into this Agreement, based on the authorization of the Supervisory Board, is an informed and voluntary one. Further, I have carefully reviewed the attached Statement of Facts with my client. To my knowledge, the decision of the Defendant to stipulate to these facts, based on the authorization of the Supervisory Board, is an informed and voluntary one.

Date: December 9, 2013

s/Robin M. Bergen

By:

Kobin M. Bergen Cleary Gottlieb Steen & Hamilton LLP Counsel for Alfred C. Toepfer International (Ukraine) Ltd.

Monday, 23 December, 2013 03:44:30 PM Clerk, U.S. District Court, ILCD

# **EXHIBIT 1**

# **CERTIFICATE OF CORPORATE RESOLUTIONS**

A copy of the executed Certificate of Corporate Resolutions is annexed hereto as

"Exhibit 1."

# Certificate of Corporate Resolutions

I, Domingo A. Lastra, hereby certify that I am a Supervisory Director of Alfred C. Toepfer International (Ukraine) Ltd. ("the Company") and that the following are true, complete and correct copies of resolutions adopted by the Supervisory Board of the Company on November 15, 2013. I further certify that such resolutions have not been amended, modified, rescinded or revoked, and are in full force and effect on the date hereof.

The Supervisory Board RESOLVED that:

The Supervisory Board has been fully informed by its counsel of the proposed settlement with the DOJ in connection with the DOJ's investigation into potential criminal violations of the FCPA and other U.S. law, and the key terms of the proposed settlement have been explained or distributed to the Supervisory Board.

Archer Daniels Midland Company, one of the Company's indirect shareholders, will enter into a non-prosecution agreement with the DOJ and pay a fine, which will be offset by payment of the fine assessed against the Company.

Pursuant to the Plea Agreement between the Company and the DOJ: (1) the Company will plead guilty to a criminal violation of U.S. law before a U.S. court; (2) the Company will pay a fine of approximately 17.8 million U.S. dollars; and (3) the Company will agree to other commitments set out in the Plea Agreement.

The Supervisory Board hereby approves the proposed settlement related to the completion of the proceeding against the Company and empowers and obliges the General Director of the Company, Mrs. Iryna Prisyazhnyuk, to (1) execute the Plea Agreement on behalf of the Company and any other documents necessary to enter into the proposed settlement with the U.S. authorities; and (2) enter a plea of guilty before a U.S. court and accept the sentence of the court on behalf of the Company.

 $\label{eq:condition} IN\ WITNESS\ HEREOF, the undersigned\ has\ executed\ this\ on\ December\ 10,\ 2013.$ 

s/Domingo A. Lastra

By:

Dómingo A. Lastra

#### EXHIBIT 2

# UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF ILLINOIS URBANA DIVISION

UNITED STATES OF AMERICA,	)	
	)	CRIMINAL NO.
Plaintiff,	)	
	)	Count 1: 18 U.S.C. § 371
V.	)	(Conspiracy to Violate the Anti-
	)	Bribery Provisions of the Foreign
ALFRED C. TOEPFER INTERNATIONAL	)	Corrupt Practices Act,
(UKRAINE) LTD.,	)	15 U.S.C. § 78dd-3)
	)	
Defendant.	)	

# STATEMENT OF FACTS

- Agreement between the United States Department of Justice, Criminal Division, Fraud Section and the United States Attorney's Office for the Central District of Illinois (collectively the "Department") and Alfred C. Toepfer International (Ukraine) Ltd. ("ACTI Ukraine"), and the parties hereby agree and stipulate that the following information is true and accurate. ACTI Ukraine, admits, accepts, and acknowledges that it is responsible for the acts of its officers, employees, and agents as set forth below. Had this matter proceeded to trial, the Department would have proven beyond a reasonable doubt, by admissible evidence, the facts alleged below and set forth in the criminal Information. This evidence would establish the following:
- 2. At certain times between in or around 2002 and in or around 2008, the Ukrainian government did not have the money to pay value-added tax ("VAT") refunds that it owed to companies that sold Ukrainian goods outside of Ukraine.

- 3. During this period, ACTI Ukraine, described more fully below, was located in Ukraine and sold commodities both in and outside of Ukraine. In order to obtain VAT refunds from the Ukrainian government, ACTI Ukraine, with the help of its affiliate, Alfred C. Toepfer International G.m.b.H. ("ACTI Hamburg"), described more fully below, paid third-party vendors to pass on nearly all of that money as bribes to government officials.
- 4. In order to disguise the bribes, ACTI Ukraine and ACTI Hamburg devised several schemes involving the use of Vendor 1 and Vendor 2, described more fully below. In some instances, ACTI Ukraine and ACTI Hamburg paid Vendor 1, a vendor that provided export-related services for ACTI Ukraine, to pass on nearly all the money they paid it as bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine. In addition, ACTI Ukraine purchased unnecessary insurance policies from Vendor 2 so that Vendor 2 could use nearly all of that money to pay bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine.
- 5. In total, ACTI Ukraine, ACTI Hamburg, and their executives, employees, and agents paid roughly \$22 million to Vendor 1 and Vendor 2 to pass on nearly all of that money to Ukrainian government officials to obtain over \$100 million in VAT refunds. These VAT refunds gave ACTI Ukraine a business advantage resulting in a benefit to ACTI Ukraine and ACTI Hamburg of roughly \$41 million.
- 6. In furtherance of the bribery scheme, employees from ACTI Ukraine and its co-conspirators, while in the territory of the United States, and specifically in the Central District of Illinois, communicated in-person, via telephone, and via electronic mail ("e-mail") with employees of ACTI Ukraine's and ACTI Hamburg's parent company, Archer Daniels Midland

Company ("ADM"), which owned an 80% share of the ACTI entities, about the accounting treatment of VAT refunds in Ukraine. During those communications, the ACTI employees mischaracterized the bribe payments as "charitable donations" and "depreciation."

## Relevant Entities and Individuals

- ADM issued and maintained a class of publicly traded securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 (15 U.S.C. § 781), which traded on the New York Stock Exchange and, therefore, was an "issuer" within the meaning of the Foreign Corrupt Practices Act ("FCPA"), 15 U.S.C. § 78dd-1. ADM manufactured and sold protein meal, vegetable oil, corn sweeteners, flour, biodiesel, ethanol, and other value-added food and feed ingredients, and processed oilseeds, corn, wheat, cocoa, and other agricultural commodities.
- 8. ACTI Ukraine was an indirect 80%-owned subsidiary of ADM headquartered in Ukraine. ACTI Ukraine traded and sold commodities in and outside of Ukraine. Employees of ACTI Ukraine and its co-conspirators traveled to the United States on business and communicated with ADM employees in the United States in person, via e-mail, and via the telephone regarding the VAT refunds in the Ukraine.
- 9. ACTI Hamburg was an indirect 80%-owned subsidiary of ADM headquartered in Germany. ACTI Hamburg traded and sold commodities in and outside of Germany. Employees of ACTI Hamburg and its co-conspirators traveled to the United States on business and communicated with ADM employees in the United States in person, via e-mail, and via the telephone regarding the VAT refunds in the Ukraine.

- 10. Vendor 1 was a U.K. export company that used both truck and rail services for the export of goods from Ukraine. From 2002 to 2008, ACTI Ukraine and ACTI Hamburg retained Vendor 1 to provide export-related services.
- 11. Vendor 2 was a Ukrainian insurance company that provided insurance policies for, *inter alia*, commodities. From 2007 to 2008, ACTI Ukraine made payments to Vendor 2, which it claimed were for insurance policies for ACTI Ukraine's commodities.

# Overview of the Bribe Scheme

12. From in or around 2002, and continuing through in or around 2008, the defendant, ACTI Ukraine, did willfully, that is, with the intent to further the objects of the conspiracy, and knowingly conspire, confederate and agree with ACTI executives and employees, Vendor 1, Vendor 2, and others, known and unknown, to commit an offense against the United States, that is, while in the territory of the United States, in the Central District of Illinois and elsewhere, to willfully and corruptly make use of the mails and means and instrumentalities of interstate commerce and to do any other act in furtherance of an offer, payment, promise to pay, and authorization of the payment of any money, offer, gift, promise to give, and authorization of the giving of anything of value, to a foreign official, and to a person, while knowing that all or a portion of such money and thing of value would be and had been offered, given, and promised to a foreign official, for purposes of: (i) influencing acts and decisions of such foreign official in his or her official capacity; (ii) inducing such foreign official to do and omit to do acts in violation of the lawful duty of such official; (iii) securing an improper advantage; and (iv) inducing such foreign official to use his or her influence with a foreign government and agencies and instrumentalities thereof to affect and influence acts and decisions of such government and agencies and instrumentalities, in order to assist ACTI Ukraine, ACTI Hamburg, ACTI

executives and employees, Vendor 1, Vendor 2, and others in obtaining and retaining business for and with, and directing business to, ACTI Ukraine and others.

- 13. The purpose of the conspiracy was to obtain VAT refunds from the government of Ukraine for ACTI Ukraine by paying amounts to Vendor 1 and Vendor 2 for the purpose of passing on nearly all of that money as bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine.
- 14. ACTI Ukraine and ACTI Hamburg, through their employees, discussed in person, via telephone, and via e-mail making payments to Vendor 1 and Vendor 2 for the purpose of passing on nearly all of that money as bribes to government officials in Ukraine in order to obtain VAT refunds for and on behalf of ACTI Ukraine.
- 15. ACTI Ukraine and ACTI Hamburg, through their employees, offered to pay, promised to pay and authorized payments to Vendor 1 and Vendor 2 for the purpose of passing on nearly all of those payments as bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine.
- 16. ACTI Ukraine and ACTI Hamburg, through their employees, disguised the bribe payments by funneling the payments through Vendor 1 and Vendor 2.
- 17. ACTI Ukraine and ACTI Hamburg, through their employees, paid Vendor 1 for export-related services when, in fact, the purpose of a number of those payments to Vendor 1 was so that Vendor 1 could use nearly all of that money to pay bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine.

- 18. ACTI Ukraine, through its employees, purchased unnecessary insurance policies from Vendor 2 so that Vendor 2 could use nearly all of that money to pay bribes to Ukrainian government officials in exchange for those officials' assistance in obtaining VAT refunds for and on behalf of ACTI Ukraine.
- 19. ACTI Ukraine and ACTI Hamburg, through their employees, while in the Central District of Illinois, communicated in-person, via telephone, and via e-mail with ADM executives about the accounting treatment of VAT refunds in Ukraine and, during those discussions, mischaracterized the bribe payments as "charitable donations" and "depreciation."

## Details of the Bribe Scheme

- 20. In or around July 2002, executives from ACTI Hamburg traveled to ADM's headquarters in Decatur, Illinois for business meetings. In one of those meetings, these ACTI executives met with executives from ADM's tax department and discussed ACTI Ukraine's ability to recover VAT refunds and the way in which ACTI Ukraine was accounting for the write-down of those refunds. During this discussion, the ACTI Hamburg executives stated that the way in which ACTI Ukraine was recovering its VAT refunds was by making charitable donations. ACTI Ukraine was not making such donations in conjunction with VAT recovery. In fact, ACTI Ukraine was writing down its VAT receivable based upon anticipated payments to Vendor 1.
- 21. On or about January 12, 2007, an executive at ADM sent an e-mail to executives at ACTI Hamburg and ACTI Ukraine about a reserve being carried on ACTI's books regarding VAT refunds in 2006, and asked, "Regarding the provision for the VAT receivable, I was wondering if there was any formula you used to come up with the 20% provision, perhaps based on the ageing of the amounts due?"

- 22. On or about January 12, 2007, in response to the e-mail referenced in Paragraph 21 above, an executive from ACTI Hamburg sent an e-mail stating, "On the one hand, we have most probably to pay a price for recovering the VAT from the authorities. The price range, which we heard about is between 10% up to 35% in some regions....The depreciation of 20% is an estimation to the best of our actual knowledge about the costs, which we have to spend for recovering about 5% interest and about 15% real costs for recovering."
- On or about January 22, 2007, ACTI Ukraine obtained a VAT refund of roughly\$11.1 million from the Ukraine government.
- 24. On or about January 23, 2007, ACTI Hamburg made a payment of roughly \$2 million to Vendor 1, which was approximately eighteen (18) percent of the VAT refund that ACTI Ukraine received the day before, for the purpose of passing on nearly all of that money to government officials in exchange for paying the VAT refund to ACTI Ukraine.
- 25. On or about January 23, 2007, an ACTI Hamburg employee sent an e-mail to an ADM executive in Decatur, Illinois, copying executives from ACTI Hamburg, stating, "I'd like to confirm you [sic] the VAT amount refunded on January 23rd, 2007: It is UAH 56.2 mln. (or approx. USD 11.1 mln.) All yours in case of questions."
- 26. On or about January 23, 2007, one of the notified executives referred to in Paragraph 25 above sent an e-mail to other ADM executives, stating, "Can you find out what the basis of payment was. Does it catch-up ACTI's claims through a certain point in time or was it based on some % of the amount owed?"
- 27. On or about January 23, 2007, an ADM executive responded to the e-mail referenced in Paragraph 26 above and stated, "I spoke with [an executive at ACTI Hamburg] and he said this is from 2005...but the collection came with a price, the price being the government

required a 'depreciation' (as [the ACTI Hamburg executive] called it) of 18%.....basically, the companies owed the money from the government had to write off 18% to collect this amount. He is hopeful there is no more 'depreciation' but he does not have a clear picture as to when the payment might be received or how the govt will settle the balance."

- 28. On or about January 26, 2007, ACTI Ukraine obtained a VAT refund of roughly \$28 million from the Ukraine government.
- 29. On or about January 30, 2007, ACTI Hamburg made a payment of roughly \$5 million to Vendor 1, which was approximately eighteen (18) percent of the VAT refund that ACTI Ukraine received four days earlier, for the purpose of passing on nearly all of that money to government officials in exchange for paying the VAT refund to ACTI Ukraine.
- 30. On or about January 30, 2007, an executive from ACTI Hamburg sent an e-mail to two ADM executives in Decatur, Illinois, stating, "Just to give you a further up-date: Meanwhile, we have received further VAT-amounts of UAH 152.2 million (= EUR 22.8 million). Costs for this transaction amount to 18%. We are covered by our depreciation, which we have booked as per end of November 2006." In fact, ACTI Ukraine's VAT refund had been reduced by the amount of payments made to Vendor 1, not because of some offset for depreciation.
- 31. On or about January 30, 2007, an employee from ACTI Hamburg sent an e-mail to another employee from ACTI Hamburg, stating, "Please send me an overview of the completed VAT numbers as soon as you can, the corresponding payments to [Vendor 1], and the percentage."

- 32. On or about January 30, 2007, the ACTI employee responded to the e-mail referenced in Paragraph 31 above, and stated, "I'm not going to put anything in writing, but I have calculated it and will give you copies."
- 33. On or about May 4, 2007, an executive from ACTI Hamburg sent an e-mail to an executive from ACTI Ukraine, stating, "After our discussions in Hamburg, you wanted to present 1-3 alternative models for 'VAT costs' because the 'insurance solution' cannot be considered a durable local solution. What local solution can you propose?"
- 34. On or about January 25, 2008, an executive from ACTI Hamburg sent an e-mail to two other ACTI Hamburg executives, and stated, "[An executive from ACTI Ukraine] informed me that he was just told by his head bookkeeper that ACTI Kiev was informed that it would not receive any more refunds of VAT. The people in this organization have been replaced in the meantime. This is about new people, who have led me to understand that it is necessary to participate in new programs (such as insurance) in order to get more refunds in the future. At the moment, we have been taken out of the refund procedure! I have informed [the ACTI Ukraine executive] about the status of our current audit and asked him to get alternatives and present them. There is no way that cash arrangements are possible! [The ACTI Ukraine executive] is worried now (why not before?) that we will sit on the prorated VAT if we use an export program. These are very large sums."
- 35. On or about February 6, 2008, an executive from ACTI Hamburg sent an e-mail to another executive from ACTI Hamburg attaching a memo which stated, "(a) A call just came in from [an executive from ACTI Ukraine]. He just got an offer from someone to set up VAT refunds at a price 3% lower than the current arrangement. [The ACTI Ukraine executive] cannot say what documentation we would receive. He is showing no change in providing additional

insurance that would then propel the cash transaction. I refused, because for me the documentation is more important than the price. In addition, he expects even higher quota shares if needed (the \$6.00 p.to. costs). That is to be paid when the license is issued; physical export comes later. I refuse to pay [Vendor 1] in advance! He will do some more checking about whether he can do something about freight. (b) Thirty minutes later, another conversation with [the ACTI Ukraine executive] . . . The existing insurance money will now be used for VAT refunds."

- 36. On or about February 19, 2008, an executive from ACTI Ukraine sent an e-mail to an executive from ACTI Hamburg, and stated, "Discussed with [an executive from ACTI Ukraine] and yes he . . . confirmed under old system coverage possible. For new crop we will need as well [Vendor 1] system reinstated. [Vendor 1] promised to talk to [an executive from ACTI Hamburg]."
- 37. On or about February 19, 2008, an executive from ACTI Hamburg sent an e-mail to an executive from ACTI Ukraine, stating, "Please stop further VAT repayments without having a clean/acceptable documentation."
- 38. On or about August 20, 2008, an executive from ACTI Ukraine sent an e-mail to two executives from ACTI Hamburg, stating, "Here is the status and the choice of solutions regarding insurance and VAT in Ukraine. . . . Local insurance through [Vendor 2]. The contracts completed here, either sporadically or ad hoc, include no kind of insurance protection, but serve the purpose only of generating a commission for the VAT repayment in this manner. Regardless of the wording of the contract, the content is completely different. That means that in a case of conflict, claims could not be made successfully. It must be clear how a contractual relationship of that sort must be evaluated from a legal point of view! Prior experience with [Vendor 2] is

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Assistant United States Attorney

that the agreements have been maintained. Nonetheless, there is no experience for cooperation in insurance questions with this company." Respectfully submitted, JAMES A. LEWIS JEFFREY H. KNOX United States Attorney for the Chief, Fraud Section Central District of Illinois Criminal Division Department of Justice s/Eugene L. Miller s/Daniel S. Kahn By: By: Daniel S. Kahn Eugene L. Miller

Trial Attorney, Fraud Section

11

## **OFFICER'S CERTIFICATE**

I have read this Statement of Facts and carefully reviewed every part of it with outside counsel for Alfred C. Toepfer International (Ukraine) Ltd. (the "Defendant"). I voluntarily agree, on behalf of the Defendant, that the above Statement of Facts is true and accurate, and that had the matter proceeded to trial, the United States would have proved the same beyond a reasonable doubt.

I am also satisfied with outside counsel's representation in this matter. I certify that I am the General Director of Alfred C. Toepfer International (Ukraine) Ltd. and that I have been duly authorized by the Defendant to execute this Agreement on behalf of the Defendant.

Date: December //, 2013

ALFRED C. TOEPFER INTERNATIONAL (UKRAINE) LTD. s/Irina Prisyazhnyuk

By:

Irina Prísyazhnyuk General Director Alfred C. Toepfer International (Ukraine) Ltd.



# U.S. Department of Justice

Criminal Division

December 20, 2013

William J. Bachman, Esq. Jon R. Fetterolf, Esq. Williams & Connolly LLP 725 Twelfth Street, N.W. Washington, D.C. 20005

Re: Archer Daniels Midland Company

Dear Messrs. Bachman and Fetterolf:

On the understandings specified below, the United States Department of Justice, Criminal Division, Fraud Section and the United States Attorney's Office for the Central District of Illinois (collectively, the "Department") will not criminally prosecute Archer Daniels Midland Company (the "Company"), a corporation organized under the laws of Delaware and headquartered in Illinois, or any of its present or former parents, subsidiaries, or affiliates except as set forth in the Plea Agreement with respect to Alfred C. Toepfer International (Ukraine) Ltd. ("ACTI Ukraine") for any crimes (except for criminal tax violations, as to which the Department does not make any agreement) related to violations of the internal controls provisions of the Foreign Corrupt Practices Act ("FCPA"), Title 15, United States Code, Sections 78m(b) and 78ff(a), arising from or related to improper payments by the Company's subsidiaries, affiliates, or joint ventures in Ukraine and Venezuela, as described in Attachment A attached hereto, which is incorporated herein by reference, and any other conduct relating to internal controls, books and records, or improper payments disclosed by the Company to the Department prior to the date on which this Agreement was signed. The Department enters into this Non-Prosecution Agreement based, in part, on the following factors: (a) the Company's timely, voluntary, and thorough disclosure of the conduct; (b) the Company's extensive cooperation with the Department, including conducting a world-wide risk assessment and corresponding global internal investigation, expanding the scope of the investigation where necessary to ensure the review was effective and thorough, making numerous presentations to the Department on the status and findings of the internal investigation, voluntarily making current and former employees available for interviews, voluntarily producing documents to the Department, and compiling relevant documents by category for the Department; (c) the Company's early and extensive remedial efforts already undertaken at its own volition, and the agreement to undertake further enhancements to its compliance program as described in Attachment B (Corporate Compliance Program); and (d) the Company's agreement to provide annual, written reports to the Department on its progress and experience in monitoring and enhancing its compliance policies and procedures, as described in Attachment C (Corporate Compliance Reporting).

It is understood that the Company admits, accepts, and acknowledges responsibility for the conduct set forth in Attachment A and agrees not to make any public statement contradicting Attachment A.

This Agreement does not provide any protection against prosecution for any crimes except as set forth above, and applies only to the Company and its present or former parents, subsidiaries, and affiliates, and does not apply to any other entities or to any individuals. The Company expressly understands that the protections provided under this Agreement shall not apply to any acquirer or successor entity unless and until such acquirer or successor formally adopts and executes this Agreement.

The Company's obligations under this Agreement shall have a term of three (3) years from the date that this Agreement is executed, except as specifically provided in the following paragraph. It is understood that for the three-year term of this Agreement, the Company shall: (a) commit no felony under U.S. federal law; (b) truthfully and completely disclose, consistent with applicable law and regulations including data protection and privacy laws, all information not protected by a valid claim of privilege or work product with respect to the activities of the Company, its officers, directors, employees, and others concerning all matters related to improper payments, internal controls, or false books and records about which the Department inquires of it, which information can be used for any purpose, except as otherwise limited in this Agreement; and (c) bring to the Department's attention as quickly as is practicable all conduct by, or criminal investigations of, the Company, any of its employees, or its subsidiaries relating to any felony under U.S. federal law that come to the attention of the Company's senior management, as well as any administrative proceeding or civil action brought by any governmental authority that alleges fraud or corruption by or against the Company.

Until the date upon which all investigations and any prosecution arising out of the conduct described in this Agreement are concluded, whether or not they are concluded within the term of this Agreement, the Company shall, subject to applicable laws or regulations: (a) cooperate fully with the Department, the Federal Bureau of Investigation, and any other law enforcement agency designated by the Department regarding matters arising out of the conduct covered by this Agreement; (b) assist the Department in any investigation or prosecution arising out of the conduct covered by this Agreement by providing logistical and technical support for any meeting, interview, grand jury proceeding, or any trial or other court proceeding; (c) use its best efforts promptly to secure the attendance and truthful statements or testimony of any officer, director, agent, or employee of the Company at any meeting or interview or before the grand jury or at any trial or other court proceeding regarding matters arising out of the conduct covered by this Agreement; and (d) provide the Department, upon request, consistent with applicable law and regulations including data protection and privacy laws, all information, documents, records, or other tangible evidence not protected by a valid claim of privilege or work product regarding matters arising out of the conduct covered by this Agreement about which the Department or any designated law enforcement agency inquires.

It is understood that the Company has agreed to pay a monetary penalty of \$9,450,000 provided, however, that any criminal penalties that might be imposed by the Court on ACTI Ukraine in connection with its guilty plea and plea agreement entered into simultaneously

herewith will be deducted from the \$9,450,000 penalty agreed to under this Agreement. The Company agrees to pay this sum, if any, to the United States Treasury within ten (10) business days of the sentencing of ACTI Ukraine in connection with its guilty plea and plea agreement. The Company acknowledges that no tax deduction may be sought in connection with such payment.

It is understood that the Company will maintain, or as necessary, continue to strengthen its compliance, bookkeeping, and internal control standards and procedures, as set forth in Attachment B. It is further understood that the Company will report to the Department periodically regarding remediation and implementation of the compliance program and internal controls, policies, and procedures, as described in Attachment C.

It is understood that, if the Department in its sole discretion determines that, during the three-year period following the date of this Agreement, the Company has committed any felony under U.S. federal law after signing this Agreement, the Company has deliberately given false, incomplete, or misleading testimony or information at any time in connection with this Agreement, or the Company otherwise has violated any provision of this Agreement, the Company shall thereafter be subject to prosecution for any violation of federal law about which the Department has knowledge, including perjury and obstruction of justice. Any such prosecution that is not time-barred by the applicable statute of limitations on the date that this Agreement is executed may be commenced against the Company, notwithstanding the expiration of the statute of limitations during the term of this Agreement plus one year. Thus, by signing this agreement, the Company agrees that the statute of limitations with respect to any prosecution that is not time-barred as of the date this Agreement is executed shall be tolled for the term of this Agreement plus one year.

It is understood that, if the Department in its sole discretion determines that, during the three-year period following the date of this Agreement, the Company has committed any felony under U.S. federal law after signing this Agreement, the Company has deliberately given false, incomplete, or misleading testimony or information in connection with this Agreement, or the Company otherwise has violated any provision of this Agreement: (a) all statements made by the Company to the Department or other designated law enforcement agents, including Attachment A hereto, and any testimony given by the Company before a grand jury or other tribunal, whether before or after the execution of this Agreement, and any leads from such statements or testimony, shall be admissible in evidence in any criminal proceeding brought against the Company; and (b) the Company shall assert no claim under the United States Constitution, any statute, Rule 410 of the Federal Rules of Evidence, or any other federal rule that such statements or any leads therefrom are inadmissible or should be suppressed. By signing this Agreement, the Company waives all rights in the foregoing respects.

In the event that the Department determines that the Company has breached this Agreement, the Department agrees to provide the Company with written notice of such breach prior to instituting any prosecution resulting from such breach. The Company shall, within thirty (30) days of receipt of such notice, have the opportunity to respond to the Department in writing to explain the nature and circumstances of such breach, as well as the actions the Company has

taken to address and remediate the situation, which explanation the Department shall consider in determining whether to institute a prosecution.

It is further understood that this Agreement does not bind any federal, state, local, or foreign prosecuting authority other than the Department. The Department will, however, bring the cooperation of the Company to the attention of other prosecuting and investigative offices, if requested by the Company.

It is further understood that the Company and the Department may disclose this Agreement to the public.

With respect to this matter, from the date of execution of this Agreement forward, this Agreement supersedes all prior, if any, understandings, promises and/or conditions between the Department and the Company. No additional promises, agreements, or conditions have been entered into other than those set forth in this Agreement and none will be entered into unless in writing and signed by all parties.

			Sincerely,
	JAMES A. LEWIS United States Attorney for the Central District of Illinois		JEFFREY H. KNOX Chief, Fraud Section Criminal Division Department of Justice
Ву:	Eugene Miller Assistant United States Attorney	Ву:	Daniel S. Kahn Trial Attorney, Fraud Section
	EED AND CONSENTED TO: er Daniels Midland Company		
Date:		Ву:	D. Cameron Findlay Senior Vice President, General Counsel & Secretary Archer Daniels Midland Company
Date:		Ву:	William J. Bachman Jon R. Fetterolf Williams & Connolly LLP

#### ATTACHMENT A

# **STATEMENT OF FACTS**

This Statement of Facts is incorporated by reference as part of the non-prosecution agreement, dated December 20, 2013, between the United States Department of Justice, Criminal Division, Fraud Section and the United States Attorney's Office for the Central District of Illinois (collectively, the "Department") and Archer Daniels Midland Company ("ADM" or the "Company"). The Department and the Company agree that the following facts are true and correct:

1. ADM was headquartered in Decatur, Illinois, and incorporated in Delaware. ADM issued and maintained a class of publicly traded securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 (15 U.S.C. § 781), which traded on the New York Stock Exchange and, therefore, was an "issuer" within the meaning of the Foreign Corrupt Practices Act ("FCPA"), 15 U.S.C. § 78dd-1. ADM manufactured and sold protein meal, vegetable oil, corn sweeteners, flour, biodiesel, ethanol, and other value-added food and feed ingredients, and processed oilseeds, corn, wheat, cocoa, and other agricultural commodities.

## Relevant Entities and Individuals

- 2. Alfred C. Toepfer International (Ukraine) Ltd. ("ACTI Ukraine") was an indirect 80%-owned subsidiary of ADM headquartered in Ukraine. ACTI Ukraine traded and sold commodities in and outside of Ukraine.
- 3. Alfred C. Toepfer International G.m.b.H. ("ACTI Hamburg") was an indirect 80%-owned subsidiary of ADM headquartered in Germany. ACTI Hamburg traded and sold commodities in and outside of Germany.

- 4. ADM Latin America ("ADM Latin") was a wholly owned subsidiary of ADM and a Delaware corporation and, therefore, was a "domestic concern" within the meaning of the Foreign Corrupt Practices Act ("FCPA"), 15 U.S.C. § 78dd-2. ADM Latin acted as a joint venture partner on behalf of ADM in certain Latin American countries, including Venezuela. ADM Latin was responsible for the accounting, invoicing, and payments relating to customers of its joint ventures, including its joint venture in Venezuela.
- 5. ADM de Venezuela Compania Anomina ("ADM Venezuela") was a joint venture between ADM Latin and several individuals in Venezuela ("joint venture partners"). One of the joint venture partners was a high-level executive at ADM Venezuela ("Executive A"). ADM Latin owned 50% of ADM Venezuela and the joint venture partners owned the other 50%. ADM Venezuela negotiated the sale of ADM's agricultural commodities to customers in Venezuela, and ADM Latin handled the accounting, invoicing, and payments in connection with those sales.
- 6. Vendor 1 was a U.K. export company that used both truck and rail services for the export of goods from Ukraine. From 2002 to 2008, ACTI Ukraine and ACTI Hamburg retained Vendor 1 to provide export-related services.
- 7. Vendor 2 was a Ukrainian insurance company that provided insurance policies for, *inter alia*, commodities. From 2007 to 2008, ACTI Ukraine made payments to Vendor 2, which it claimed were for insurance policies for ACTI Ukraine's commodities.
- 8. Industrias Diana C.A. ("Industrias Diana") was an oil company headquartered in Venezuela that was wholly owned by Petróleos de Venezuela S.A., Venezuela's state-owned and -controlled national oil company. Industrias Diana was a customer of ADM Latin.

9. Broker 1 was a third-party agent that purportedly performed brokerage services for customers of ADM Latin, including Industrias Diana, in connection with the purchase of commodities.

# Conduct Relating to Ukraine

- 10. At certain times between in or around 2002 and in or around 2008, the Ukrainian government did not have the money to pay value-added tax ("VAT") refunds that it owed to companies for the sale of Ukrainian goods outside of Ukraine. During that time, ACTI Ukraine and ACTI Hamburg engaged in multiple fraudulent schemes involving the use of Vendor 1 and Vendor 2 to cover up bribes paid to Ukrainian government officials in exchange for those officials' assistance in helping ACTI Ukraine obtain VAT refunds. In total, ACTI Hamburg and ACTI Ukraine paid roughly \$22 million to Vendor 1 and Vendor 2 to pass on nearly all of that money as bribes to Ukrainian government officials to obtain over \$100 million in VAT refunds.
- 11. One such scheme involved overpaying Vendor 1 for commodities by an amount that Vendor 1 could use to bribe government officials in order to obtain VAT refunds on behalf of ACTI Ukraine. To cover Vendor 1 for the cost of the bribe and to pay Vendor 1 a handling fee for the bribe, ACTI Ukraine sold commodities to Vendor 1 for a certain price. Vendor 1 then sold those commodities to ACTI Hamburg for a higher price, which included the amount Vendor 1 paid for the commodities, shipping costs, the amount of the bribe, and a handling fee. The amount paid to Vendor 1 in connection with the bribe generally equaled eighteen (18) percent of the VAT refund obtained.
- 12. A second scheme involved purchasing unnecessary insurance policies from Vendor 2 so that Vendor 2 could use nearly all of that money to pay bribes to government officials in order to obtain VAT refunds on behalf of ACTI Ukraine. From 2007 to 2008, ACTI

Ukraine purchased unnecessary insurance policies for its commodities from Vendor 2 with premiums equal to eighteen (18) percent of the VAT refunds they received. ACTI Ukraine provided Vendor 2 with a listing of the assets to be covered by the policy the same day or the day after it was learned that ACTI Ukraine was going to receive a VAT refund.

- 13. In or around July 2002, executives from ACTI Hamburg traveled to ADM's headquarters in Decatur, Illinois for business meetings. In one of those meetings, these ACTI executives met with executives from ADM's tax department and discussed ACTI Ukraine's ability to recover VAT refunds and the way in which ACTI Ukraine was accounting for the write-down of those refunds. During this discussion, the ACTI Hamburg executives stated that the way in which ACTI Ukraine was recovering its VAT refunds was by making charitable donations.
- 14. On or about October 4, 2002, an ADM executive in the tax department sent an email to the head of an international tax organization and stated, "One of our affiliates operates in the Ukraine. In order to recover 100% of their input VAT they have to pay 30% of the amount to local charities. The charitable amount is not deductible. Is this common practice in the Ukraine? Is this legal? Is there any way to avoid having to pay the 30% in order to get the 100%?"
- 15. On October 8, 2002, the ADM executive referenced in Paragraph 14 above forwarded the e-mail referenced in Paragraph 14 above to two other executives in ADM's tax department, and stated that he had spoken with the head of the international tax organization and that "the bottom line is that ACTI is getting screwed by someone...[T]he consensus is that there is no way legislation could require this situation. It could very well be a local tax authority issue. If ACTI would like we could have the [tax organization] address this issue with the local tax

authorities as a policy matter and not a company specific issue. They could raise the issue with some of the Tax Service headquarters people who the [tax organization] has had over to the US and with the Deputy Minister of Finance. The [tax organization] could give ACTI a veil to hide behind as this issue is addressed with the authorities and, hopefully, results in a fix for ACTI. Let me know what ACTI thinks about this."

16. On or about October 24, 2002, one of the ADM executives who received the email referenced in Paragraph 15 above sent an e-mail to the other two executives on the e-mail referenced in Paragraph 15 above, summarizing the follow-up meeting he had with executives from ACTI Hamburg. In the e-mail, the ADM executive outlined six tax issues relating to ACTI entities that he discussed with ACTI Hamburg executives, including the VAT refunds for ACTI Ukraine, and stated, "[ACTI's] current procedure is to book the input VAT as a balance sheet receivable and write it down on average of 30% a year (depending on interest rates, devaluation, etc.)...According to [an executive at ACTI Hamburg] it is a fight every year [to get VAT refunds] but overall he thinks that Toepfer has good contacts with politicians and the authorities in the Ukraine. I mentioned that [the ADM executive referenced in Paragraph 15 above] had some good contacts as well within business organizations operating in the Ukraine like the [the tax organization referenced in Paragraph 15 above] which also might be helpful. The issue here is that [the ACTI Hamburg executive] to [ld] me that the Toepfer's contacts usually ask for 'donations'. I asked him how much were these 'donations' and he answered that they could be up to 20% of the VAT receivable. My concern is that these 'donations' are not legal, not deductible, are Subpart F income and against ADM corporate compliance policy. Additionally, I am not sure that the way they are booking this VAT receivable is US GAAP. I am open to suggestions on how to proceed on this."

- 17. In or around 2004, ADM established a joint venture in Ukraine between ADM and a Swiss company. In connection with the creation of the joint venture, ADM retained an accounting firm to perform an analysis of tax issues that might arise.
- 18. On or about April 30, 2004, ADM's accounting firm sent a letter to two ADM executives, stating: "There are a number of structures aimed at facilitation of VAT refund that are widespread in Ukraine....Some of these structures bear legal risks and may be challenged by the tax authorities. Moreover, structures normally envisage that the exporter obtains VAT refund with a 30-40% discount. From the discussions during our meeting in Odessa we learned that [the Swiss joint venture company] currently implements various VAT optimization structures at its subsidiary and plans to have them implemented at the joint venture. Since these structures often lack transparency and sometimes have tax and legal risks attached, we believe there is a need to perform a more detailed analysis of their applicability at the joint venture."
- 19. In or around November 2006, ADM's accounting firm conducted an audit of ACTI Ukraine and discovered a "reserve" kept on ACTI Ukraine's books equal to a percentage of the VAT refunds ACTI Ukraine was owed. As a result of this discovery, executives at ADM questioned executives at ACTI Hamburg and ACTI Ukraine about the reserve.
- 20. On or about January 12, 2007, an executive at ADM sent an e-mail to executives at ACTI Hamburg and ACTI Ukraine about the reserve referenced in Paragraph 19 above, and asked, "Regarding the provision for the VAT receivable, I was wondering if there was any formula you used to come up with the 20% provision, perhaps based on the ageing of the amounts due?"
- 21. On or about January 12, 2007, in response to the e-mail referenced in Paragraph 20 above, an executive from ACTI Hamburg sent an e-mail stating, "On the one hand, we have –

most probably – to pay a price for recovering the VAT from the authorities. The price range, which we heard about is between 10% up to 35% in some regions...The depreciation of 20% is an estimation – to the best of our actual knowledge – about the costs, which we have to spend for recovering about 5% interest and about 15% real costs for recovering."

- 22. On or about January 23, 2007, upon learning that ACTI Ukraine had recovered a VAT refund of approximately \$11.1 million, an ADM executive notified several other ADM executives about the refund.
- 23. On or about January 23, 2007, one of the notified executives referred to in Paragraph 22 above sent an e-mail to other ADM executives, stating, "Can you find out what the basis of payment was. Does it catch-up ACTI's claims through a certain point in time or was it based on some % of the amount owed?"
- 24. On or about January 23, 2007, an ADM executive responded to the e-mail referenced in Paragraph 23 above and stated, "I spoke with [an executive at ACTI Hamburg] and he said this is from 2005...but the collection came with a price, the price being the government required a 'depreciation' (as [the ACTI Hamburg executive] called it) of 18%.....basically, the companies owed the money from the government had to write off 18% to collect this amount. He is hopeful there is no more 'depreciation' but he does not have a clear picture as to when the payment might be received or how the govt will settle the balance."
- 25. On or about January 30, 2007, an executive from ACTI Hamburg sent an e-mail to two ADM executives, stating, "Just to give you a further up-date: Meanwhile, we have received further VAT-amounts of UAH 152.2 million (= EUR 22.8 million). Costs for this transaction amount to 18%. We are covered by our depreciation, which we have booked as per end of November 2006."

- 26. During this time period, in fact, there were not charitable donations or legitimate depreciation as referenced in the paragraphs above. Rather, ACTI Ukraine and ACTI Hamburg were paying these amounts to Vendor 1 and Vendor 2 for the purpose of passing on nearly all of the money to pay bribes to government officials to obtain VAT refunds.
- 27. Between 2002 and 2008, despite ADM executives knowing the concerns described above, ADM failed to implement sufficient anti-bribery compliance policies and procedures, including oversight of third-party vendor transactions, to prevent corrupt payments at ACTI Ukraine and ACTI Hamburg.

#### Conduct Relating to Venezuela

- 28. From at least in or around 2004 to in or around 2009, when customers in Venezuela purchased commodities through ADM Venezuela, the customers paid for the commodities via payment to ADM Latin. During this time period, a number of customers overpaid ADM Latin for the commodities by including a brokerage commission in the cost of the commodities. At the instruction of ADM Venezuela, including Executive A, and ADM Latin's customers, rather than repaying these excess amounts to the customer directly, ADM Latin made payments to third-party bank accounts outside of Venezuela, which, in many instances, were used to funnel payments to accounts owned by employees or principals of the customer. In addition, ADM Venezuela personnel prepared invoices to ADM Latin's customers that violated Venezuelan laws and regulations regarding foreign currency exchanges.
- 29. In or around 1998, as part of ADM's evaluation of a prospective joint venture with Joint Venture Partner, ADM employees reported to ADM's management that "some business practices [of the joint venture partners], primarily attributable to the obtaining import licenses in Venezuela and invoicing practices used to allow payment to principles for

'commissions' off shore could be construed as violations of the Foreign Corruption Practices Act. These are practices that seem to be common for operations of this nature but a review is needed to insure we are comfortable that we would not be violating any laws." The report also stated that Venezuelan customers of the joint venture partners at times requested that "commissions" be added to the price at which the joint venture partners sold them grain and then subsequently instructed that these "commissions" be wired to accounts in the United States under the customer's control.

- 30. In response to this report, ADM identified the customer "commission" practice as a business risk and recognized that customers may attempt to engage in such transactions with ADM Latin through the prospective joint venture, and instituted a policy that prohibited the repayment of excess funds to any account other than that originally used by the customer to make the payment.
- 31. However, although this policy was made known to Executive A and some ADM Venezuela employees, it was initially not formalized and from in or around 1999 until in or around 2004 the same practices continued. The customers submitted excess payments to ADM Latin, claiming that the overpayment was attributable to deferred credit expenses ("DCE"). DCE refers to a costing built into contracts to cover uncertain future costs such as vessel delay. When the customer, through Executive A and others at ADM Venezuela, instructed ADM Latin to return the excess DCE payments, rather than instructing ADM Latin to return the money to the same bank account from which it came, the customer instructed ADM Latin to pay the money into different bank accounts outside of Venezuela in the name of third parties. These DCE refund payments were handled by ADM Latin's credit department.

- 32. In or around 2003, Venezuela enacted currency exchange controls that were administered through the Comisión de Administración de Divisas ("CADIVI"). Laws and regulations enacted thereafter established an official rate for obtaining foreign currency for imports, which required that in order to obtain U.S. dollars at the official rate for purchases for ADM Latin, customers needed to submit detailed documentation, including invoices, to CADIVI for approval. At all relevant times, Venezuelan laws and regulations did not authorize release of U.S. dollars to an importer for the purpose of paying a customers' brokerage commission, and further required that any commission amount be specifically itemized on the invoices presented to CADIVI for approval. Despite these requirements, ADM Venezuela personnel prepared invoices to customers of ADM Latin for the purpose of their submission to CADIVI that did not specifically reference the commission amounts that were included in the commodity price.
- 33. In or around 2004, ADM conducted an audit of ADM Venezuela due to an issue pertaining to Executive A and uncovered the payments to third-party bank accounts being made through DCE. Although ADM took some remedial measures, including terminating the employment of the credit employee who had signed off on the refunds, conducting limited training on compliance for its joint venture partners, and instituting a written policy prohibiting refund payments of DCE to bank accounts different than the accounts from which the money came, the policy was narrowly drawn only to cover DCE payments. ADM did not train ADM Latin employees and did not take adequate steps to monitor ADM Latin and ADM Venezuela to prevent such payments in forms other than DCE.
- 34. From in or around 2004 to in or around 2009, various customers, with the help of ADM Venezuela, including Executive A, began classifying these additional expenses as "commissions" or "commissions K," rather than DCE, which were processed by the accounting

department at ADM Latin, rather than the credit department. Therefore, when the customers instructed that the excess "commissions" be paid to third-party entities at third-party bank accounts, ADM Latin authorized and made the payments.

- 35. In or around 2008, Executive A and others at ADM Venezuela negotiated the sale of soybean oil from ADM Latin to Industrias Diana for a price of \$1,210 per metric ton, which was projected to equal roughly \$9.68 million.
- 36. On or about December 31, 2008, \$9.68 million was transferred into ADM Latin's bank account under a guarantee agreement.
- 37. On or about January 7, 2009, ADM Venezuela transmitted to ADM Latin a breakdown of the actual costs of the transaction. The breakdown of the costs included, *inter alia*, a commission of \$1,735,157.49 to be paid to Broker 1 despite the fact that Broker 1 did not have any involvement in the negotiation or sale of the soybean oil.
- 38. Subsequently, ADM Venezuela sent an invoice to Industrias Diana which broke out all of the various costs it had transmitted to ADM Latin except the commission amount. The commission amount was hidden within the total invoice amount.
- 39. In or around February 2009, Broker 1 submitted an invoice to ADM Latin for the \$1,735,157.49 commission amount, which ADM Latin paid to Broker 1's bank account. Broker 1 then transferred this amount, in large part, to an account in the name of an employee of Industrias Diana.
- 40. On a number of other occasions, ADM Latin made payments to Broker 1's bank account in connection with the purchase of commodities by other customers. Broker 1 then transferred those amounts, in large part, to bank accounts outside of Venezuela in the name of

the principals of those customers. In total, ADM Latin transferred roughly \$5 million to Broker 1.

- 41. Roughly ninety-eight (98) percent of the money transferred by ADM Latin to Broker 1's bank account at the instruction of customers was then transferred from Broker 1's account to accounts outside of Venezuela owned by one of the principals of the customers.
- 42. For example, on or about November 13, 2007, Broker 1 transferred approximately \$235,199 to an account owned and controlled by the principal of a customer of ADM Latin. On or about November 19, 2007, Broker 1 transferred approximately \$58,798.87 to the same account.
- 43. Similarly, on or about November 20, 2007, Broker 1 transferred approximately \$107,281.42 to an account owned and controlled by the principal of another customer of ADM Latin.
- 44. In addition, Broker 1 made two transfers, totaling approximately \$38,551, to accounts owned and controlled by Executive A, as well as numerous transfers to a company in which Executive A had ownership interest.

### ATTACHMENT B

# **CORPORATE COMPLIANCE PROGRAM**

In order to address any deficiencies in its internal controls, compliance code, policies, and procedures regarding compliance with the Foreign Corrupt Practices Act ("FCPA"), 15 U.S.C. §§ 78dd-1, et seq., and other applicable anti-corruption laws, Archer Daniels Midland Company (the "Company") agrees to continue to conduct, in a manner consistent with all of its obligations under this Agreement, appropriate reviews of its existing internal controls, policies, and procedures.

Where necessary and appropriate, the Company agrees to adopt new or to modify existing internal controls, compliance code, policies, and procedures in order to ensure that it maintains: (a) a system of internal accounting controls designed to ensure that the Company makes and keeps fair and accurate books, records, and accounts; and (b) a rigorous anti-corruption compliance code, policies, and procedures designed to detect and deter violations of the FCPA and other applicable anti-corruption laws. At a minimum, this should include, but not be limited to, the following elements to the extent they are not already part of the Company's existing internal controls, compliance code, policies, and procedures:

#### High-Level Commitment

1. The Company will ensure that its directors and senior management provide strong, explicit, and visible support and commitment to its corporate policy against violations of the anti-corruption laws and its compliance code.

#### Policies and Procedures

2. The Company will develop and promulgate a clearly articulated and visible corporate policy against violations of the FCPA and other applicable foreign law counterparts

(collectively, the "anti-corruption laws,"), which policy shall be memorialized in a written compliance code.

- 3. The Company will develop and promulgate compliance policies and procedures designed to reduce the prospect of violations of the anti-corruption laws and the Company's compliance code, and the Company will take appropriate measures to encourage and support the observance of ethics and compliance policies and procedures against violation of the anti-corruption laws by personnel at all levels of the Company. These anti-corruption policies and procedures shall apply to all directors, officers, and employees and, where necessary and appropriate, outside parties acting on behalf of the Company in a foreign jurisdiction, including but not limited to, agents and intermediaries, consultants, representatives, distributors, teaming partners, contractors and suppliers, consortia, and joint venture partners (collectively, "agents and business partners"). The Company shall notify all employees that compliance with the policies and procedures is the duty of individuals at all levels of the company. Such policies and procedures shall address:
  - a. gifts;
  - b. hospitality, entertainment, and expenses;
  - c. customer travel;
  - d. political contributions;
  - e. charitable donations and sponsorships;
  - f. facilitation payments; and
  - g. solicitation and extortion.

- 4. The Company will ensure that it has a system of financial and accounting procedures, including a system of internal controls, reasonably designed to ensure the maintenance of fair and accurate books, records, and accounts. This system should be designed to provide reasonable assurances that:
- a. transactions are executed in accordance with management's general or specific authorization;
- b. transactions are recorded as necessary to permit preparation of financial statements in conformity with generally accepted accounting principles or any other criteria applicable to such statements, and to maintain accountability for assets;
- c. access to assets is permitted only in accordance with management's general or specific authorization; and
- d. the recorded accountability for assets is compared with the existing assets at reasonable intervals and appropriate action is taken with respect to any differences.

#### Periodic Risk-Based Review

5. The Company will develop these compliance policies and procedures on the basis of a risk assessment addressing the individual circumstances of the Company, in particular the foreign bribery risks facing the Company, including, but not limited to, its geographical organization, interactions with various types and levels of government officials, industrial sectors of operation, involvement in joint venture arrangements, importance of licenses and permits in the Company's operations, degree of governmental oversight and inspection, and volume and importance of goods and personnel clearing through customs and immigration.

6. The Company shall review its anti-corruption compliance policies and procedures no less than annually and update them as appropriate to ensure their continued effectiveness, taking into account relevant developments in the field and evolving international and industry standards.

## Proper Oversight and Independence

7. The Company will assign responsibility to one or more senior corporate executives of the Company for the implementation and oversight of the Company's anti-corruption compliance code, policies, and procedures. Such corporate official(s) shall have the authority to report directly to independent monitoring bodies, including internal audit, the Company's Board of Directors, or any appropriate committee of the Board of Directors, and shall have an adequate level of autonomy from management as well as sufficient resources and authority to maintain such autonomy.

#### Training and Guidance

8. The Company will implement mechanisms designed to ensure that its anticorruption compliance code, policies, and procedures are effectively communicated to all
directors, officers, employees, and, where necessary and appropriate, agents and business
partners. These mechanisms shall include: (a) periodic training for all directors and officers, all
employees in positions of leadership or trust, positions that require such training (e.g., internal
audit, sales, legal, compliance, finance), or positions that otherwise pose a corruption risk to the
Company, and, where necessary and appropriate, agents and business partners; and (b)
corresponding certifications by all such directors, officers, employees, agents, and business
partners, certifying compliance with the training requirements.

9. The Company will maintain, or where necessary establish, an effective system for providing guidance and advice to directors, officers, employees, and, where necessary and appropriate, agents and business partners, on complying with the Company's anti-corruption compliance code, policies, and procedures, including when they need advice on an urgent basis or in any foreign jurisdiction in which the Company operates.

### Internal Reporting and Investigation

- 10. The Company will maintain, or where necessary establish, an effective system for internal and, where possible, confidential reporting by, and protection of, directors, officers, employees, and, where appropriate, agents and business partners concerning violations of the anti-corruption laws or the Company's anti-corruption compliance code, policies, and procedures.
- 11. The Company will maintain, or where necessary establish, an effective and reliable process with sufficient resources for responding to, investigating, and documenting allegations of violations of the anti-corruption laws or the Company's anti-corruption compliance code, policies, and procedures.

#### Enforcement and Discipline

- 12. The Company will implement mechanisms designed to effectively enforce its compliance code, policies, and procedures, including appropriately incentivizing compliance and disciplining violations.
- 13. The Company will institute appropriate disciplinary procedures to address, among other things, violations of the anti-corruption laws and the Company's anti-corruption compliance code, policies, and procedures by the Company's directors, officers, and employees.

Such procedures should be applied consistently and fairly, regardless of the position held by, or perceived importance of, the director, officer, or employee. The Company shall implement procedures to ensure that where misconduct is discovered, reasonable steps are taken to remedy the harm resulting from such misconduct, and to ensure that appropriate steps are taken to prevent further similar misconduct, including assessing the internal controls, compliance code, policies, and procedures and making modifications necessary to ensure the overall anti-corruption compliance program is effective.

# Third-Party Relationships

- 14. The Company will institute appropriate risk-based due diligence and compliance requirements pertaining to the retention and oversight of all agents and business partners, including:
- a. properly documented due diligence pertaining to the hiring and appropriate and regular oversight of agents and business partners;
- b. informing agents and business partners of the Company's commitment to abiding by anti-corruption laws, and of the Company's anti-corruption compliance code, policies, and procedures; and
  - c. seeking a reciprocal commitment from agents and business partners.
- 15. Where necessary and appropriate, the Company will include standard provisions in agreements, contracts, and renewals thereof with all agents and business partners that are reasonably calculated to prevent violations of the anti-corruption laws, which may, depending upon the circumstances, include: (a) anti-corruption representations and undertakings relating to compliance with the anti-corruption laws; (b) rights to conduct audits of the books and records of

the agent or business partner to ensure compliance with the foregoing; and (c) rights to terminate an agent or business partner as a result of any breach of the anti-corruption laws, the Company's compliance code, policies, or procedures, or the representations and undertakings related to such matters.

# Mergers and Acquisitions

- 16. The Company will develop and implement policies and procedures for mergers and acquisitions requiring that the Company conduct appropriate risk-based due diligence on potential new business entities, including appropriate FCPA and anti-corruption due diligence by legal, accounting, and compliance personnel.
- 17. The Company will ensure that the Company's compliance code, policies, and procedures regarding the anti-corruption laws apply as quickly as is practicable to newly acquired businesses or entities merged with the Company and will promptly:
- a. train the directors, officers, employees, agents, and business partners consistent with Paragraph 8 above on the anti-corruption laws and the Company's compliance code, policies, and procedures regarding anti-corruption laws; and
- b. where warranted, conduct an FCPA-specific audit of all newly acquired or merged businesses as quickly as practicable.

#### Monitoring and Testing

18. The Company will conduct periodic reviews and testing of its anti-corruption compliance code, policies, and procedures designed to evaluate and improve their effectiveness in preventing and detecting violations of anti-corruption laws and the Company's anti-corruption

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code, policies, and procedures, taking into account relevant developments in the field and evolving international and industry standards.

#### ATTACHMENT C

### REPORTING REQUIREMENTS

Archer Daniels Midland Company (the "Company") agrees that it will report to the Department periodically, at no less than twelve-month intervals during a three-year term, regarding remediation and implementation of the compliance program and internal controls, policies, and procedures described in Attachment B. Should the Company discover credible evidence, not already reported to the Department, that questionable or corrupt payments or questionable or corrupt transfers of property or interests may have been offered, promised, paid, or authorized by any Company entity or person, or any entity or person working directly for the Company (including its affiliates and any agent), or that related false books and records have been maintained, the Company shall promptly report such conduct to the Department. During this three-year period, the Company shall: (1) conduct an initial review and submit an initial report, and (2) conduct and prepare at least two (2) follow-up reviews and reports, as described below:

a. By no later than one (1) year from the date this Agreement is executed, the Company shall submit to the Department a written report setting forth a complete description of its remediation efforts to date, its proposals reasonably designed to improve the Company's internal controls, policies, and procedures for ensuring compliance with the FCPA and other applicable anti-corruption laws, and the proposed scope of the subsequent reviews. The report shall be transmitted to Deputy Chief - FCPA Unit, Fraud Section, Criminal Division, U.S. Department of Justice, 1400 New York Avenue, NW, Bond Building, Eleventh Floor, Washington, DC 20530. The Company may extend the time period for issuance of the report with prior written approval of the Department.

- b. The Company shall undertake at least two (2) follow-up reviews incorporating the Department's views on the Company's prior reviews and reports, to further monitor and assess whether the Company's policies and procedures are reasonably designed to detect and prevent violations of the FCPA and other applicable anti-corruption laws.
- c. The first follow-up review and report shall be completed by no later than one (1) year after the initial review. The second follow-up review and report shall be completed by no later than one (1) year after the completion of the preceding follow-up review.
- d. The reports will likely include proprietary, financial, confidential, and competitive business information. Moreover, public disclosure of the reports could discourage cooperation, impede pending or potential government investigations and thus undermine the objectives of the reporting requirement. For these reasons, among others, the reports and the contents thereof are intended to remain and shall remain non-public, except as otherwise agreed to by the parties in writing, or except to the extent that the Department determines in its sole discretion that disclosure would be in furtherance of the Department's discharge of its duties and responsibilities or is otherwise required by law.
- e. The Company may extend the time period for submission of any of the follow-up reports with prior written approval of the Department.